

## PRESS RELEASE

### **Engel & Völkers Capital AG expands range of services in the real estate financing and investment market**

- **Extended financing solutions for developers and portfolio holders**
- **New investment opportunities for professional investors**

**Hamburg, May 13, 2020.** Engel & Völkers Capital AG has considerably expanded its service and product spectrum and is well placed to offer optimal solutions for all financing requirements in the commercial real estate market going forward. Engel & Völkers Capital will also be offering professional investors new, attractive investment opportunities.

As a leader in the market, Engel & Völkers Capital has positioned itself as a strong partner for both capital seekers and capital providers. In the case of development or portfolio financing, borrowers benefit from financing solutions such as mezzanine, whole loans, or individual financing structuring, whereby Engel & Völkers Capital has access to a network of over 200 investors. These include numerous medium-sized pension funds, family offices, foundations, and insurance companies. For professional investors, on the other hand, investment solutions such as structured bonds, insurance supervision act (VAG)-compliant special funds, joint venture structures, direct loans, and private placements as well as club deals are available.

"We provide institutional investors with access to attractive and individual real estate investments for and offer tailor-made financing solutions to borrowers at all stages of their real estate project. Our own funds are impressive with strong returns of over eight per cent in 2019. We expect this to continue in 2020," says **Robin Frenzel, Chairman of the Board at Engel & Völkers Capital AG.**

"We are an expert partner for the structuring of tailor-made financing solutions. Short decision-making processes, fast review procedures and the excellent know-how of the entire Engel & Völkers network facilitate flexible solutions even in complex cases", explains **Jörg Scheidler, Member of the Management Board**. "The long-standing cooperation of Engel & Völkers Capital AG with renowned investors is currently being further expanded. This offers developers and portfolio holders further financing options as an alternative or a supplement to their bank," continues Scheidler. Detailed information on the extended range of services offered by Engel & Völkers Capital AG can be found on the company's newly designed website: [www.engelvoelkerscapital.com](http://www.engelvoelkerscapital.com)

### **About Engel & Völkers Capital AG**

Engel & Völkers Capital AG is a licenced partner of Engel & Völkers Marken GmbH & Co. KG. Engel & Völkers AG is one of the world's leading service providers in the brokerage of high-quality residential and commercial properties as well as yachts and aircraft in the premium segment. Engel & Völkers offers private and institutional clients a professionally coordinated range of services across more than 800 offices. More than 12,000 personnel offer specialist expertise in consulting, sales and leasing & letting. Engel & Völkers is currently represented in more than 30 countries on four continents.

Press:

Ummen Communications GmbH

Robert Ummen

Tel. 0049 171 - 7614583

[ummen@ummen.com](mailto:ummen@ummen.com)